



VICOM AWARDED VITA AUDIO VIDEO PRODUCTS & SERVICES CONTRACT

JULY, 2021 - VICOM IS PROUD TO ANNOUNCE WE HAVE BEEN AWARDED THE VITA AV PRODUCTS AND SERVICES CONTRACT.

"THIS CONTRACT PROVIDES VICOM THE ABILITY TO SERVE ALL PUBLIC BODIES IN VIRGINIA WITH VALUABLE AV PRODUCTS AND SERVICES. IN VICOM'S TWENTY-YEAR HISTORY OF PROVIDING SERVICES, MANY LOCAL AND STATE ENTITIES HAVE BECOME VICOM CUSTOMERS. THIS CONTRACT AWARD WILL ALLOW VICOM TO BROADEN AND EXTEND ITS SERVICES TO MANY MORE CUSTOMERS." SAID TOM KUSIAK - VP OF SALES.

VICOM IS DESIGNATED AS A SMALL (SWAM) BUSINESS AND PRIDES ITSELF ON BEING 100% EMPLOYEE OWNED. PARTICIPATION IN THE VITA CONTRACT WILL ALLOW VICOM TO PROVIDE PRODUCTS, SERVICE, AND UNIQUE VALUE TO EVEN MORE VIRGINIA CLIENTS.

VICOM CAPTURE MANAGER STEVE SHUBICK SAYS, "AS WE CONTINUE TO GROW, THE VITA AV CONTRACT WILL ALLOW US TO BETTER SERVE EDUCATION, STATE, AND LOCAL GOVERNMENT CUSTOMERS BY MAKING IT EASIER FOR PROCUREMENT DEPARTMENTS TO ACQUIRE THE GOODS AND SERVICES VICOM PROVIDES. VITA CONTRACTS ARE WIDELY KNOWN BY PROCUREMENT OFFICIALS THROUGHOUT THE STATE AS A PROVEN, RELIABLE, AND COST-EFFECTIVE PURCHASING VEHICLE."

ABOUT VICOM:

VIRGINIA INTEGRATED COMMUNICATION (VICOM) IS A 100% EMPLOYEE-OWNED COMPANY CELEBRATING ITS 20TH ANNIVERSARY IN 2021. VICOM IS A PREMIER TECHNOLOGY SERVICE PROVIDER WITH A LARGE, DIVERSE COLLECTION OF INTEGRATED SYSTEMS AND COMMUNICATIONS EXPERTS. THE COMPANY PROVIDES A WIDE RANGE OF SERVICES, INCLUDING DESIGN, BUILD, SUPPORT, AND MAINTENANCE SERVICES FOR AUDIO VIDEO, UNIFIED COMMUNICATIONS, NETWORK INFRASTRUCTURE AND SUPPORT. HEADQUARTERED IN VIRGINIA BEACH WITH AN OFFICE IN RICHMOND AND NORTHERN VIRGINIA BASED STAFF, VICOM CAN SERVE CUSTOMERS THROUGHOUT VIRGINIA AND THE MID-ATLANTIC REGION. LEARN MORE AT WWW.VICOM-CORP.COM

ABOUT VITA:

THE VIRGINIA INFORMATION TECHNOLOGY AGENCY (VITA) EQUIPS AND EMPOWERS VIRGINIA'S EXECUTIVE BRANCH IN IT INFRASTRUCTURE, CYBERSECURITY, GOVERNANCE AND PROCUREMENT SERVICES. VITA DRIVES CRITICAL BUSINESS CONNECTIONS BETWEEN VIRGINIANS AND THEIR GOVERNMENT. VITA CONNECTS, PROTECTS AND INNOVATES FOR VIRGINIA'S TECHNOLOGICAL FUTURE. FOR MORE INFORMATION VISIT WWW.VITA.VIRGINIA.GOV