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Vicom JOINS SAMSUNG BUSINESS COMMUNICATION SYSTEMS (BCS) DEALER NETWORK

Agreement allows Vicom to provide affordable, enterprise-level telephony solutions to area small-to-midsized businesses

Virginia Beach, Virginia, April 26 – **Vicom** announced today that it has joined the Samsung BCS dealer network. The agreement will allow Vicom to offer **Hampton Roads** area small-to-midsized businesses (SMBs) affordable, enterprise-level telephony solutions that can help them become more productive and competitive.

The initiative will combine the Samsung **OfficeServ™** 7000 Series of telephony systems with **Vicom's** complete range of services, providing area SMBs a winning combination of technology and service. Services will include design assistance, configuration and installation, on-site moves, additions/changes, and annual support contracts. Samsung **OfficeServ** 7000 Series converged communications platforms affordably combine data and voice connectivity for digital, analog, and IP phone sets.

"**Vicom** has always strived to provide its customers with long-term value on their telephone systems choice," said **BJ Hughes, Vice President, Vicom**. "With the recent instability in the business telecommunications industry, we needed a colleague that could provide not only the right technology at the right price, but also offer the stability and ongoing support of a global leader. With Samsung BCS, we found that and much, much more."

"We are excited to welcome **Vicom** as our newest dealer," said Doug Wonson, Vice President and General Manager, Samsung BCS. "The company's commitment to service and support will help **Hampton Roads** area small-to-midsized businesses unlock the true potential of the Samsung **OfficeServ** systems."

About Vicom

Vicom provides systems integration for voice, video and data solutions from initial planning, consultation, and design to integration, implementation and service support. Vicom was chosen as Virginia Beach's Small Business of the Year by the Hampton Roads Chamber and also has been recognized as one of the "Fantastic 50" fastest growing corporations in Virginia by the State Chamber of Commerce.

About Samsung Business Communication Systems

Samsung Business Communication Systems (BCS), a Dallas-based division of Samsung Telecommunications America (STA), is the distribution arm for the company's line of business communications solutions. Targeting small- to medium-sized businesses, Samsung BCS offers an elite line of telephony-based customer premise equipment (CPE) with dynamic architecture that can accommodate tremendous growth at low incremental costs to meet a variety of communications needs. As an innovator in convergence technology, Samsung's business communications systems combine traditional voice and data capabilities with wireline and wireless technologies providing fully integrated, converged communications platforms and applications. In addition to CPE, Samsung BCS also offers a comprehensive line of voice processing equipment, CTI applications and wireless solutions.

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